

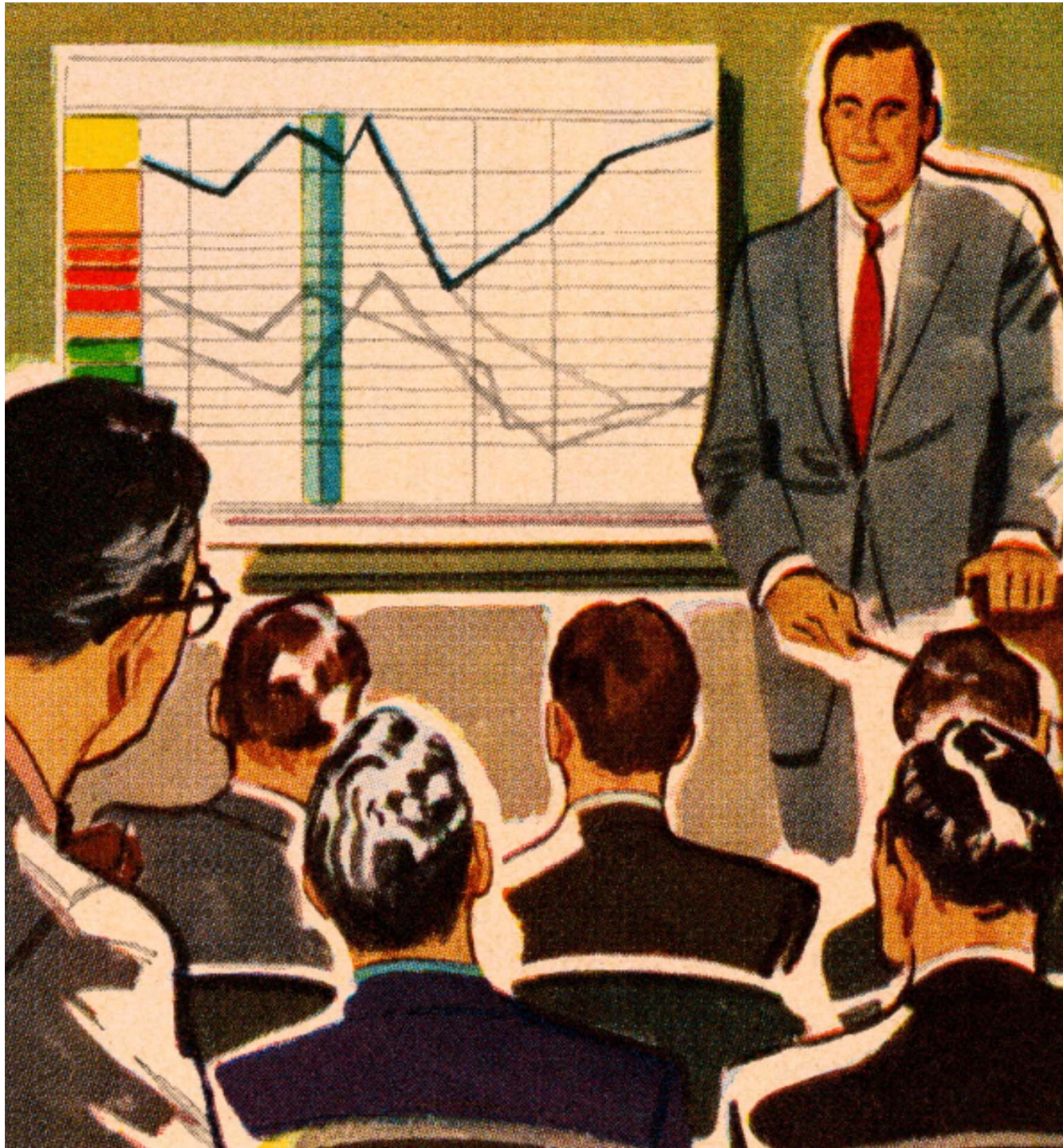


Blizzard

Energy Contracts

**Welcome to CJM Group Ltd
& Blizzard Utilities**





KEY INFORMATION

- *Reduce your energy costs*
- *Save time*
- *Avoid excessive charges*
- *Fully supported by Blizzard*





Who we are...

- *CJM Group Ltd have teamed up with **Blizzard Utilities Limited** to help manage your energy contracts and save you time and money.*
- *Blizzard **manages over £100m a year** of energy expenditure for a select number of large energy users including Heathrow and Gatwick airports, major manufacturers and service businesses across the UK.*
- *Blizzard enjoys **strong purchasing power**, having built and maintained relationships with all major UK energy suppliers serving the business market.*
- *This is a **FREE** service. Even if you are currently under contract, we can arrange future contracts with the most suitable supplier while market prices are low, ensuring you save money and are protected against future increases.*





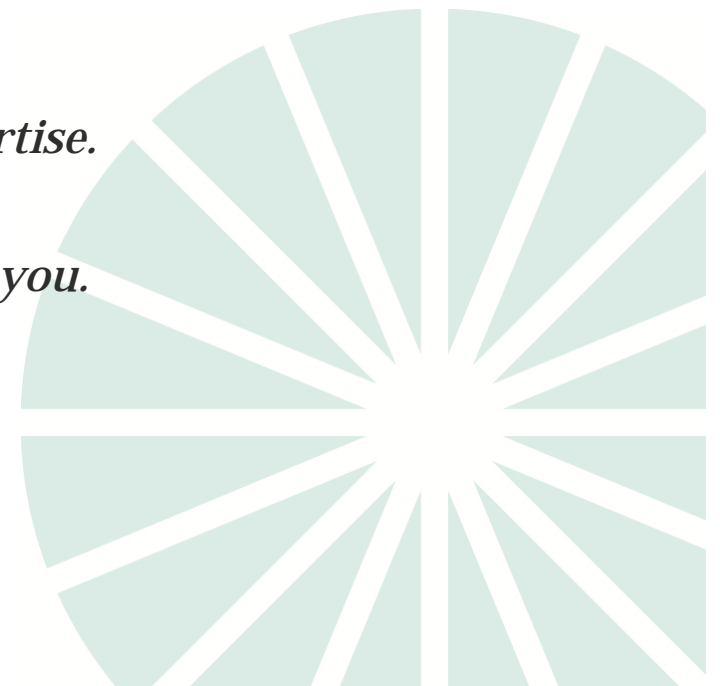
How it works...

Blizzard goes out to market for prices, negotiating directly with suppliers for the best price and product in the market for you.

Save money.

Benefit from Blizzard's expertise.

Let us do the hard work for you.





How it works...

- *You provide a Letter of Authority (LOA) and copy of a recent energy bill.*
- *Blizzard contacts your current energy supplier for all necessary contract information.*
- *Blizzard goes out to market, negotiating with suppliers to get the best price and product for you. They can arrange multi-year deals, while prices are low.*
- *Blizzard arranges all contract paperwork, including required termination notices.*
- *Blizzard manages new contract connections, monitors performance and renews contracts at the appropriate time.*





Benefits to you...

- *Working with Blizzard, we can provide a one-stop-shop for all your utilities (Gas, Power and Telecoms).*
- *Our energy service saves you the time and hassle of calling around the market looking for a good deal.*
- *Blizzard is in continuous contact with the market and arranges contracts when market conditions are favourable, saving up to 30%.*
- *Blizzard has direct relationships with all major UK suppliers and is able to negotiate the best rates possible due to its buying power.*





Benefits to you...

- *Blizzard will monitor your energy contract throughout, ensuring it is renewed in advance of contract end dates at the right time and always avoiding OOC rates.*
- *Blizzard deals directly with suppliers on your behalf, resolving supply and service problems as they arise.*
- *Where appropriate, Blizzard can supply a range of value added energy services, such as invoice validation, consumption monitoring, forecasting technologies metering services and energy reduction.*





Blizzard has business relationships with all the leading energy suppliers.





Case Study 1 – Small Business



2 x Offices

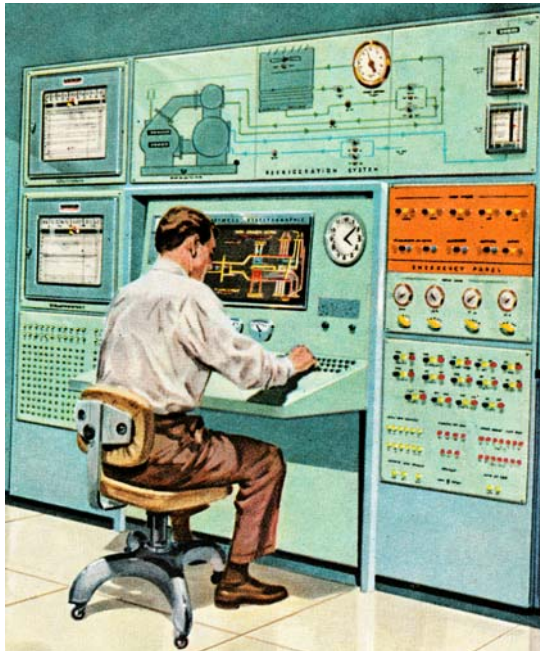
- *3 Year Electricity Contract*
- *Previous electricity cost per annum = £4,900*
- *New electricity cost per annum = £3,100*
- ***36 % saving for the customer***





Case Study 2 – Medium Business

Sports Centre



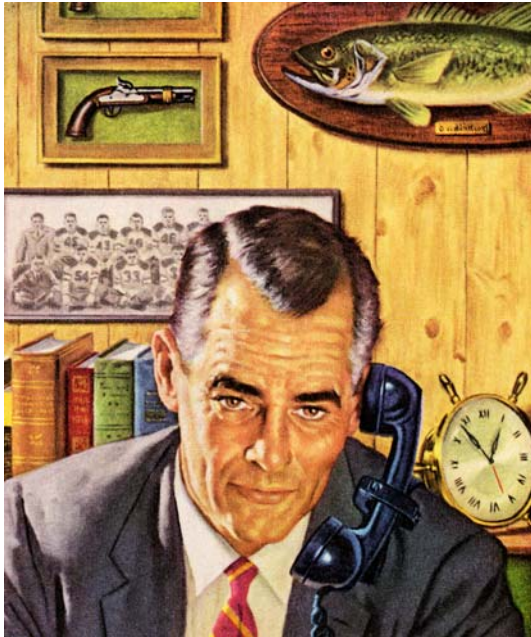
- *2 Year Electricity Contract*
- *2 Year Gas Contract*
- *Customer was previously in contract. Due to the rise in energy prices their new contract has seen an increase in energy costs, which is expected.*
- *By entering into a new fixed contract now they have protected themselves against further increases in energy prices, which is very likely.*
- ***Estimated 42% saving for the customer***





Case Study 3– Corporate Business

Major Retailer



- *Voltage Optimisation Solution*
- ***10% reduction in energy consumption and cost achieved.***
- *The Customer was seeking an energy reduction solution in order to reduce both consumption and cost throughout its nationwide portfolio of distribution centres.*
- *Following an introduction by a Channel partner, Blizzard proposed a voltage optimisation solution which, following detailed analysis and a pilot study, was rolled out across the UK. The solution was delivered by one of Blizzard's VO partners.*





Summary

- *Reduce your energy costs.*
- *Minimise your involvement to simply signing a LOA.*
- *Work with a leading UK energy company.*
- *Save time and money with CJM Group Ltd and Blizzard Utilities.*





Blizzard



THANK YOU FOR LISTENING

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